

The Practice Doctors

Solutions for Practice Growth SM

A TBO affiliated company

Why The Practice Doctors???

Because we are so dedicated and passionate about
Helping your practice grow that:

1. There are no upfront fees, costs or charges!

2. Satisfaction Guaranteed!

We meet or exceed your expectations, or you owe us nothing

3. There are no contracts!

We earn your business everyday...

Free benefits with any Practice Doctors Service

Human Resource Services – Basic

Compliant Employment Application for your business

All required state and federal posters

Drug Free Workplace that qualifies for workers' comp discount

24 Hour Hot Line & 50 pages of customized forms.

TBO Business Coaching

Free weekly 15 minute coaching sessions with an accountant to help improve your financial performance.

Box.com (Enterprise version)

Store any file type – unlimited amount of files – unlimited file size

Our Mission

Our Mission to our customers, vendors and team members is to be always willing to help, willing to listen and willing to work, by being committed to achieving our customers' goals, by being committed to understanding our customers' needs and by being committed to exceed our customers' expectations. We are always to treat every customer with the utmost respect, provide the highest quality service available and to provide the best products and technology at the lowest possible cost.

The Practice Doctors

Serving all your practice needs under one umbrella™

Accounting | Bookkeeping | CPA/Tax | Business Loans | Merchant Services | Payroll

Human Resources | Business Coaching | Business Insurance | Collections P 407-866-7813 F 866-656-1201

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Top 10 Issues affecting medical practices today that we can help now!

- 1. Getting Paid** - Physicians find themselves under constant pressure to get paid for the work they do.
 - 2. Collecting Co-Pays & Deductibles** - Collecting on co-pays and deductibles has always been a challenge. With TBO we can help in a very pleasant way to get those paid.
 - 3. Administrative Burdens** - If you feel like you're glued to your computer or tablet for much of the day, it's not your imagination. Many physicians say mounting paperwork is keeping them from spending enough time with patients. We have answers to help you be more profitable and efficient.
 - 4. Rising Operating Costs** - There is no denying the cost of running a practice is going up. Climbing overhead has hurt profits. Perhaps it shouldn't be surprising that, in this constantly changing ecosystem, more practices are struggling to maintain financial homeostasis.
 - 5. Pay for Performance** - The drive to shift the nation's healthcare system away from fee-for-service and towards rewarding quality and outcomes will pick up steam. Private payers continue to look for, and experiment with, alternatives to fee-for service medicine—largely in the form of shared savings programs. Let us help you increase profit and performance.
 - 6. Independence Vs. Employment** - **A reverse trend is starting** Some physicians are returning to private practice because their compensation from hospitals became less attractive after the expiration of their initial contract.
 - 7. Payers dictating healthcare** - Physicians must deal with a range of audits tied to meaningful use and other programs. We can help here too.
 - 8. Patients dictating healthcare** - Balancing the desire to practice quality medicine with the need to obtain positive feedback from patients promises to be a growing challenge. Professional follow up calls on care from a professional organization help with retention and patient satisfaction.
 - 9. Keeping pace with technology** - Technical support presents challenges, especially for smaller practices. Since they can't afford an IT department or even a staff member dedicated to IT, these practices usually hire a local computer service company to support their EHRs. Such firms can be skilled at maintaining computer networks, but they don't necessarily understand the intricacies of EHR software or how to perform the kind of security assessments that meaningful use requires.
 - 10. Staff Retention** - a practice is only as good as its employees. Staff turnover can be a significant drain on both practice revenue and resources. Recruiting and retaining top talent continues to be a challenge for many medical practices. PD with an inhouse HR firm, we can help with employee satisfaction, employee retention and employee recruitment.
- BONUS: Avoiding Liability.** – Process and procedures have always been highly effective combined with adequate training & patient communication. We have many programs to reduce liability & risk.

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